



## Accounting firm payroll services practically run itself



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Kapadia LLP specializes in providing tax and accounting services to medical specialists, surgeons, family medicine practitioners and dentists. Through their process, affectionately referred to as The Wealthy Doc System™, they provide expert tax, accounting and compliance services — with some help from ADP — so their clients can focus on their patients.

### Doubling expertise with ADP

Before ADP, we partnered with another payroll processor, but it wasn't enough. Our goal is to provide a strategic partnership with clients and multiply their expertise. However, with that vendor we were delivering most of the payroll and reporting services. Payroll is specialized. We wanted to focus on offering insights into other areas of our client's business. And that's why we partnered with ADP.

The relationship with ADP is very hands-off. They're "the best of the best" and we're confident our client's payroll is being run with the highest degree of expertise. Outsourcing work to ADP, let's my team go after the jobs where we can build that strategic client/accountant partnership.

### Dedicated ADP representative creates seamless relationship


One thing I appreciate about ADP is that we have a dedicated team working with us. In the past, if I was to refer HR services to our previous vendor, one of their "guys" would get in touch with one of my "guys", and then they'd figure out next steps from there. It was complex.

ADP provides us with our own dedicated representative who works with my people to onboard the clients we refer. They're familiar with our people and our processes. This helps us have a consistent straight line of information and less friction. If we can eliminate even minor steps and save time this helps both us and our clients.


ADP helps us greatly because when we have questions, they can immediately get into the system, make tweaks and come back to us, saving time and resources. This new system of having a dedicated representative for all onboarding makes us more efficient because they are familiar with our account.

#### Quick Facts

 **Company:**  
Kapadia, LLP

 **Headquarters:**  
North York, Ontario

 **Industry:**  
Accounting

 **Employees:**  
12

 **ADP Products:**  
ADP Partner Access  
for Accountants

