



A simpler, sweeter payroll process

Since the day Anne Miller impressed her family with her first batch of homemade macarons, life got much sweeter for the Millers — literally. After spending some time perfecting the craft, Anne and her husband Mark turned their new passion into a business, and Macaron Boutique was born. Years later, the family-run shop now has 10 employees in two locations within the Toronto area, keeping them beyond busy as Mark handles the business, and Anne handles the baking.

Mark shared how partnering with ADP® has helped him save time and create efficiencies so he could spend more time focusing on their business and customers.

Quick facts

-  **Company:** Macaron Boutique
-  **Industry:** Food
-  **Locations:** Mississauga, Ontario
-  **Employees:** 10
-  **Website:** themacaronboutique.ca



Taking the heat off

Being a small, family-based business, I wear so many different hats. Our store is open seven days a week, so I drive across the city once or twice every day to get our product distributed throughout our locations. On top of that, I'm handling other aspects of the business such as making deliveries, doing the books, taking care of inventory, training staff — it's endless.

Before ADP, our payroll process was very manual. It was a combination of Excel and other hardcopy documents, so there were many different steps involved. It worked, but it was time-consuming. Now, I'm able to take this major responsibility and delegate it to ADP to look after my needs, and it's been great. It's so simple, easy and effective to use.



Adding the perfect ingredient

I was introduced to ADP through a recommendation from my business advisor. I was somewhat familiar with the brand at the time, so it was an easy connection to make. I got in contact with an ADP representative who helped me choose the right solution for my business, which was ADP Workforce Now on the Go.





Crème-de-la-crème service

My ADP account representative was very helpful during onboarding. He guided me through how to process payroll and even audited my payroll for the first two months — it was fantastic. By being able to process the payroll together, I was able to go through it step by step with him and learn hands on how to do it myself, and he never let go until I was completely comfortable doing it myself. I had peace of mind by having one point of contact — he was extremely helpful and available literally seven days a week. It was above-and-beyond service.



A time-saving treat

One of the key benefits of using ADP is time savings. It helps me focus on other key elements of my business. With the ADP mobile app, I can finish my payroll in less than an hour for my staff of 10 employees, for both locations, and I can access it from anywhere — like in my car or at home. I really enjoy the app because it's extremely easy to use, and it's saving me at least one to two hours per week. I now spend more time thinking about how to grow the business.



Spreading the word

I've recommended ADP to many of my colleagues, friends and family. It's a very helpful, friendly company, and I really like the simplicity and experience of using ADP, so I'm going to stick with them for the long term.



A piece-of-cake process

When it comes to my knowledge about payroll, it was virtually nonexistent prior to starting this business. ADP is so easy to use that it takes all the guesswork out of the mix. And it's especially helpful with Revenue Canada because I'm not an accountant — payroll and taxes are not really my expertise. With ADP, everything's automatically calculated, so it's very simple and easy to use. It takes a lot of worry out of things.



#workingfor

I'm working for my family. That's the first and major reason for starting this business. From there, it's become a passion, and we want to share that passion with the general public because we're so happy and delighted with what we produce.

"The most rewarding part is having a satisfied customer, and seeing the macarons sold out every day."